



Ministry
of Foreign Affairs
Republic of Poland



ASIAN INFRASTRUCTURE
INVESTMENT BANK



THE WORLD BANK
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IFC

International
Finance Corporation
WORLD BANK GROUP



***The Seminar “How to do business with the World Bank (WB), the International Finance Corporation (IFC) and the Asian Infrastructure Investment Bank (AIIB)”
25th April, 2017 | Warsaw, Poland***

Venue: MFA Diplomatic Academy - Warsaw, Podwale street 7

Language: *English*

The Ministry of Foreign Affairs, the Polish Agency for Enterprise Development, the World Bank, the International Finance Corporation and the Asian Infrastructure Investment Bank will host a Seminar on how Polish companies can work with WB, IFC and AIIB. The main aim is to raise awareness of chosen Banks business operations in Europe and Central Asia region or beyond.

The purpose of this Seminar is to:

- Introduce the WB, IFC and AIIB activities to Polish businesses (construction, ICT, pharmaceutical and other sectors' representatives)
- Identify key projects co-financed under WB, IFC and AIIB agreements
- Provide information on procedural aspects of possible participation in WB, IFC and AIIB projects
- Inform participants about benefits that cooperation with WB, IFC and AIIB could bring to Polish businesses (global footprint, deep knowledge of the local environment, reliable funding, network of contacts, experience in structuring projects, etc.)
- Elaborate on principles of participation in WB, IFC and AIIB projects (countries of operation, sector and industry focus, transaction sizes)
- Disseminate knowledge on WB, IFC and AIIB project financing
- Establish direct contacts with WB, IFC and AIIB representatives
- Introduce - the Poland's economic diplomacy the Economic Cooperation Department of Ministry of Foreign Affairs is responsible for (DWE MSZ)
- Introduce - the Information Point for International Public Procurement (PARP)
- Discuss a scope of WB, IFC and AIIB work, e.g. investment, advisory services



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AGENDA THE SEMINAR “HOW TO DO BUSINESS WITH THE WORLD BANK (WB), THE INTERNATIONAL FINANCE CORPORATION (IFC) AND THE ASIAN INFRASTRUCTURE INVESTMENT BANK (AIIB)” <i>(April 25th, 2017 - venue: MFA Diplomatic Academy - Warsaw, Podwale street 7)</i>	
8.30 – 9:00	Registration
9:00 – 9:15	Opening and Welcome by the Ministry of Foreign Affairs <ul style="list-style-type: none"> • Wojciech Ponikiewski, Deputy Director of the Department of Economic Cooperation /MFA
9:15-9:30	Opening - Information Point for International Public Procurement offer <ul style="list-style-type: none"> • Dariusz Wojtaszek, Deputy Director of the Economic Promotion Department, PARP
9:30-10:00	World Bank <i>(an overview of different projects and procurement opportunities resulting from WB activities)</i> <ul style="list-style-type: none"> • WB's representative (tbn)
10:00-10:30	International Finance Corporation <i>(an overview of different projects and procurement opportunities resulting from IFC activities)</i> <ul style="list-style-type: none"> • Pavlo Grabovets, IFC infrastructure group
10:30-11:15	Asian Infrastructure Investment Bank <i>(an overview of different projects and procurement opportunities resulting from AIIB activities)</i> <ul style="list-style-type: none"> • Yee Ean Pang, Director General AIIB Investments • Radosław Pyffel, Deputy Director AIIB Q&A
11:15-11:30	Coffee brake
	WORKSHOP - How can Polish Companies intensify their cooperation with WB, IFC, AIIB
11:30 – 12:15	<div> WB, IFC workshop – pharmaceuticals, ITC, others <ul style="list-style-type: none"> • WB representatives (tbn) • Pavlo Grabovets, IFC infrastructure group • Piotr Matczuk, Advisor, Business Development in Poland at IFC </div> <div> AIIB workshop – construction/others <ul style="list-style-type: none"> • Yee Ean Pang, Director General AIIB Investments • Radosław Pyffel, Deputy Director AIIB </div>
12:15-13:00	Interventions by: ZBP - tbc NBP – Wioletta Barwicka , Deputy Director, International Department Ministry of Infrastructure and Construction - tbc Ministry of Finance – Tomasz Skurzewski , Deputy Director, International Cooperation Department
13:00-14:00	Networking (b2e)